



## MANAGER OVERVIEW

# LoCorr Spectrum Income Fund

The financial markets have become more challenging over the last decade and, now more than ever, investors need help navigating through the economic landscape. With three significant declines in the stock market since 2000 and bond markets not likely to provide reliable diversification on their own, we believe investors need to reassess the risk in their portfolios and consider a fresh approach to investing.

Endowments and large institutions have paved the way for this new investment approach, by using low-correlating strategies that seek to enhance long-term portfolio performance with lower risk. Today, investors have many products available that provide access to premier institutional money managers in a daily liquid mutual fund structure.

LoCorr is proud to offer a family of mutual funds for financial professionals and individual investors seeking positive returns and reduced risk, through investments with low correlation to traditional asset classes.

# Real Managers with Real Track Records

# Spectrum Income Fund

## Bramshill Investments Overview

**Bramshill Investments** (Bramshill) is the sub-adviser for the Spectrum Income Fund. Bramshill's main objective is generating a relatively high yield. The manager implements this income-oriented strategy by investing primarily in a portfolio of pass-through securities and an integrated covered call, call spread, and hedging strategy. The team employs a value-oriented investment approach that is fundamentally driven to identify securities with attractive yields. Macroeconomic analysis is used to position the portfolio, based primarily on the manager's outlook for economic growth and inflation.

### About Bramshill and their strategy:

- Highly experienced portfolio managers and research team
- Strategy seeks to provide portfolio yield throughout a market cycle
- One-stop solution for investing in pass-through markets
- Strategy inception 2001
- Stress-tested through the 2008/2009 financial crisis and the bursting of the Tech bubble
- Historically has exhibited very low correlation to bonds
- Potential to provide current income in a reflationary environment

### Portfolio Managers:

#### Steven C. Carhart, CFA

##### Senior Portfolio Manager

Mr. Carhart is a veteran investment and research professional with extensive portfolio management experience. He has served the Fund as a portfolio manager since inception and has worked in the investment industry since 1982.

#### Art DeGaetano

##### Chief Investment Officer

Mr. DeGaetano is the Founder and Chief Investment Officer of Bramshill Investments. He has worked in the investment industry since 1991 and has served as co-portfolio manager for the Fund since 2016.

#### Justin Byrnes

##### Co-Portfolio Manager

Mr. Byrnes is a Senior Portfolio Manager at Bramshill Investments specializing in income securities and capital structure analysis. Before joining Bramshill Investments in 2014, he worked for SAC Capital for 8 years where he co-ran an equity portfolio for one of the largest portfolio managers at the firm.

## The LoCorr Solutions

Our investment solutions are designed for investment professionals and individual investors who are seeking to achieve better diversification with the potential for reduced risk within their portfolios. Our conviction in telling the low-correlating investment story is a strong driving force for our firm. Even our name, **LoCorr**, spotlights our focus and belief in the necessity of these **low-correlating** strategies for a healthy portfolio.



### **Bramshill Investment Approach**

- Investment philosophy incorporates both top-down macroeconomic analysis with bottom-up fundamental due diligence on individual securities and companies
  - Bramshill uses macroeconomic data and technical analysis to orient the portfolio based on the expected market environment across four quadrants
  - Bottom-up fundamental analysis conducted with a focus on cash flow and income distribution potential, coupled with valuation
- Screen for securities with high, stable and/or growing yields
- Typically holds a diversified portfolio of 60-80 U.S.-listed securities, including, but not limited to: Equity Real Estate Investment Trusts (REITs), Mortgage REITs, Master Limited Partnerships, Business Development Companies, Royalty Trusts, Fixed Income Closed-End Funds, Preferred Stock, and C Corps
- Integrated covered call, call spread, and opportunistic hedging strategy to potentially generate additional income and dampen volatility
- Positions are often held for 2-4 years
- Securities may be sold due to valuation, change in dividend policy, deteriorating fundamentals, or because better opportunities are identified





# Seeking to Build a Better Portfolio with Experienced Managers

At LoCorr Funds, we are focused on partnering with great managers who provide innovative investment processes, robust buy and sell disciplines, targeted research, and impressive industry experience. As a result, these managers help us bring carefully crafted low-correlating products to market. We call that hiring “Real Managers with Real Track Records”.

## Bramshill

- Principal investment strategy for the Fund
- Extensive track record dating back to 2001 and spanning a variety of market environments
- Experience managing through two major bear markets in equities
- Seeks to provide above-market stable, distributable income regardless of market environment
- Differentiated strategy that provides exposure to multiple segments of the pass-through market within a single portfolio
- Ability to tactically allocate to the various segments of the pass-through market depending on the market environment
- Integrated covered call, call spread, and opportunistic hedging strategy

### Spectrum Income

Income-oriented strategy focused on investments striving to produce current income, providing potential for:

- Low correlation to bond market
- Competitive annual yields
- Consistent monthly dividends
- Daily liquidity



## LoCorr

- Exclusive focus on offering alternative investments since 2011
- Grown fund family AUM to over \$3B since inception of LoCorr Funds (2011)
- Dedicated distribution team
  - Regionally-based wholesalers averaging over 26 years of experience
- Relationships with 120+ major broker-dealers nationwide across regional, independent, and wirehouse channels
- Consultative approach focused on education and training

To learn more about how LoCorr can help you reach your investment goals, contact us at **888-628-2887** or visit us at **[www.LoCorrFunds.com](http://www.LoCorrFunds.com)**.

*The Fund's investment objectives, risks, charges, and expenses must be considered carefully before investing. The prospectus contains this and other important information about the investment company, and it may be obtained by calling 1.855.LCFUNDS, or visiting [www.LoCorrFunds.com](http://www.LoCorrFunds.com). Read it carefully before investing.*

Mutual fund investing involves risk. Principal loss is possible. The Fund invests in foreign investments and foreign currencies which involve greater volatility and political, economic and currency risks and differences in accounting methods. These risks are greater for emerging markets. Investments in debt securities typically decrease in value when interest rates rise. This risk is usually greater for longer-term debt securities. Investments in small - and medium-capitalization companies involve additional risks such as limited liquidity and greater volatility. Investments in lower-rated and nonrated securities presents a greater risk of loss to principal and interest than higher rated securities. The Fund may make short sales of securities, which involves the risk that losses may exceed the original amount invested. The Fund may invest in derivative securities, which derive their performance from the performance of an underlying asset, index, interest rate or currency exchange rate. Derivatives can be volatile and involve various types and degrees of risks, and, depending upon the characteristics of a particular derivative, suddenly can become illiquid. Derivative contracts ordinarily have leverage inherent in their terms which can magnify the Fund's potential for gains or losses through increased long and short position exposure. The Fund's portfolio will be significantly impacted by the performance of the real estate market generally, and the Fund may be exposed to greater risk and experience higher volatility than would a more economically diversified portfolio. Property values may fall due to increasing vacancies or declining rents resulting from economic, legal, cultural, or technological developments. Investments in Limited Partnerships (including master limited partnerships) involve risks different from those of investing in common stock including risks related to limited control and limited rights to vote on matters affecting the Limited Partnership, risks related to potential conflicts of interest between the Limited Partnership and the Limited Partnership's general partner, cash flow risks, dilution risks and risks related to the general partner's limited call right. Underlying Funds are subject to management and other expenses, which will be indirectly paid by the Fund. There is no assurance that any hedging strategies utilized by the Fund will successfully provide a hedge to the portfolio's holdings which could negatively impact Fund performance.

**Pass-through securities** – refers to forms of corporate organization which are exempt from corporate income tax at the federal level on the condition that substantially all of the profits of the entities are “passed through” to ultimate shareholders who are then responsible for paying tax. **Covered call** is an options strategy that can generate income, in the form of premiums, for an investor's account. To execute this and investor holding a long position in an asset then writes (sells) call options on that same asset to generate an income stream. **Call spread** is an options trading strategy designed to benefit from a stock's limited increase in price by using two call options – selling a lower strike price and buying an upper strike price, which limits the gains or losses from the strategy. **Cash flow** measures the cash generating capability of a company by adding non-cash charges (e.g. depreciation) and interest expense to pretax income.

**Diversification does not assure a profit nor protect against loss in a declining market.** Correlation measures how much the returns of two investments move together over time.

The LoCorr Funds are distributed by Quasar Distributors, LLC. Bramshill Investments, LLC is a sub-adviser to the LoCorr Spectrum Income Fund. Fund holdings and sector allocations are subject to change and should not be considered recommendations to buy or sell any security. Bramshill is not affiliated with Quasar Distributors, LLC. © 2024 LoCorr Funds